



Law Firm **bridging**
EUROPE & ASIA



— P r e s e n t a t i o n

We are an independent and
China-based corporate law
firm.

We make sure
you **successfully** reach your
goals in **China.**





WHO WE ARE

- Corporate law firm
- Local approach
- Solution driven and entrepreneurs



Leaf is a corporate law firm specialised in operations in China



We are corporate lawyers based in China.

Our team is composed of 20 Chinese and internationally qualified attorneys.

Our firm has been licensed by the Ministry of Justice in China.

Our experience allows us to fully understand the legal implications and risks of doing business in China.



Local approach with international standards



Each member of our team has been trained in international law firms and is familiar with cross-border transactions.

Our methodology implies that we work in bi-cultural team to provide efficient solutions to navigate through the complex legal environment in China.

Our true added-value is to manage complex transactions in a changing legal and business environment.

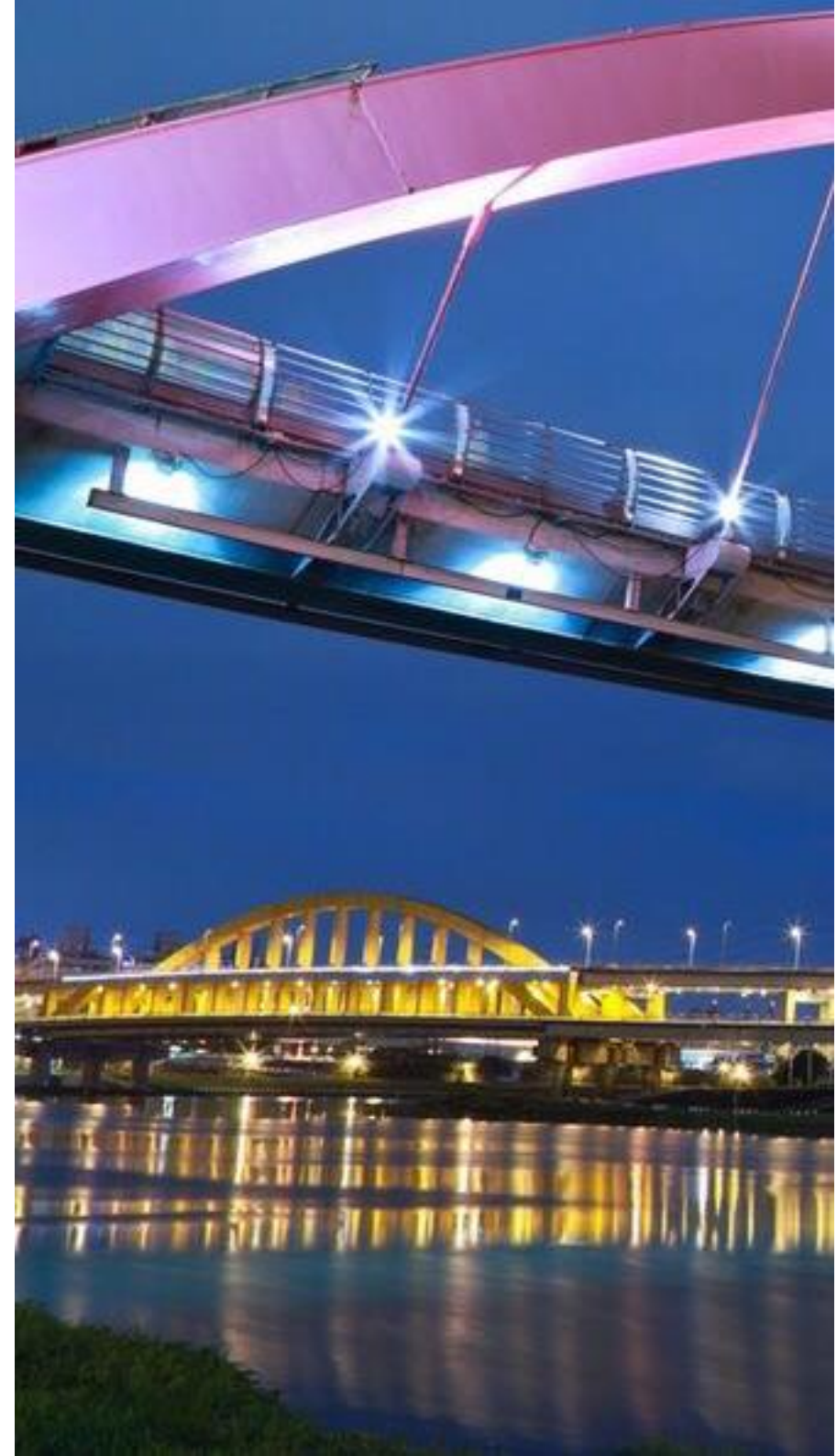
We are solution driven and entrepreneurs



Our experience allows us to fully understand the legal implications and risks of doing business in China.

We are in position to assist you to evaluate the level of risks and propose pragmatic solutions.

We pride ourselves of having a creative approach to solve your problems in China are attached to a “boutique” spirit.





WHAT WE DO

- **Doing Business in China**
- **M&A and Exits**
- **Fundraising & Equity Financing in Asia**
- **Distribution**
- **Mitigating Legal Risks**
- **Intellectual Property**

Doing Business in China



Incorporation of companies in China, Hong Kong and around Asia

Joint-ventures

Commercial and corporate transactions

Strategic Partnerships in Asia



M&A and Exits



Maximization of our clients value in their M&A / exit events

Business-oriented legal due diligence

Optimizing exit strategies

Negotiation of term-sheets for management, companies and shareholders on exit transactions

Negotiation and drafting of Share Purchase Agreement and ancillary contracts

Follow up of the M&A / acquisitions process

M&A Awards **2018 Winner** Cross Border Transactions Firm of the Year By **FinanceMonthly**

VALUABLE PRACTICE IN M&A - INTERNATIONAL FIRMS Ranking 2018 by LEADERS LEAGUE

Fundraising and Private Equity Financing in Asia



Assisting founders and investors to structure their fund raising and financing operations (debt or equity) in Asian based start-ups

Assisting in the strategy for fund raising at every stage (seed, Series A, Series B) and for all types of investments (loan, equity)

Negotiating term-sheets

Negotiating and drafting of subscription convention and shareholders agreement

Management of closing process

**HIGHLY RECOMMENDED IN PRIVATE EQUITY -
INTERNATIONAL FIRMS Ranking 2018 by
LEADERS LEAGUE**



Distribution



Master franchising agreements

Master distribution agreements

Supply agreements and standard terms of business

Web and app general terms of use

Distribution and reseller agreements

Partner and joint venture agreements

Licensing agreements

Mitigating Legal Risks



Target screening

Protection of minority shareholders

Multi-jurisdiction coordination

Licensing agreements

Due-diligence

Cybersecurity with our partnership with cybersecurity expert Tek ID and the LEAF Forensics LAB.

forensicsLab
Byleaf

Intellectual Property



Protection of intellectual property rights

Fight against copyright infringement

Enforcement of IP rights in China and across Asia





CONTACT

- [Partners](#)
- [Offices](#)
- [Site](#)
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Bruno Grangier

Founder

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Bio summary

Leaf is a law firm created by Bruno Grangier, a European lawyer based in China since 2004.

Bruno Grangier has worked for major international law firms in Shanghai, in Hong Kong and Paris. From these experiences, he has gained an extensive local and cross-border experience in transactions across China, conducting M&A operations in China, joint venture with both private and public partners, supporting the creation of Asian distribution networks for European brands and structuring their investments for successful implantation in Asia.

Background

Bar admissions

- Paris Bar
- Foreign-Registered Lawyer in China

Qualifications

- LL.M in compared Chinese Law
- Business & corporate law DJCE

Membership

- CCIFC

Languages

- French
- English

Matthieu Bonnici

Partner

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Bio summary

A partner of the firm, Matthieu has over 12 years of legal experience advising a diverse range of clients on investing and operating in China, Hong Kong and Southeast Asia.

His core practice covers mergers and acquisitions, reorganizations, and general corporate matters across a variety of industries including specialty chemicals, pharmaceuticals, distribution and retail, as well as advertising and manufacturing. In addition, Matthieu has large experience in China-related disputes, especially with respect to commercial contracts, employment and foreign direct investments.

Matthieu is the co-author of three practical manuals on legal aspects of doing business in China.

Background

Bar admissions

- Paris Bar
- Foreign-Registered Lawyer in China

Qualifications

- LL.M in compared Chinese Law

Membership

- CCIFC

Languages

- French
- English

Grégory Louvel

Partner

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Bio summary

Gregory has worked his entire career in international law firms and organizations. He has been in China for more than ten years.

He focuses his practice on corporate matters, leading mergers and acquisitions transactions and private equity financing for both international and Chinese clients.

Gregory's areas of expertise include agri-business, healthcare, technology, oil and gas and entertainment.

Background

Bar admissions

- Paris Bar
- Solicitor of England and Wales
- Foreign-Registered Lawyer in China

Qualifications

- Paris Institute of Political Sciences

Membership

- CCIFC

Languages

- French
- English
- Chinese

Jean-Philippe Engel

Partner

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Bio summary

Jean-Philippe has studied law in France (Aix-en-Provence University) and Hong Kong. He has been living in China for the past 8 years.

He has assisted Asia-based companies in their fundraising operations. He also helped European companies to structure their business in China.

Over the years, he has developed a strong expertise in structuring and negotiating joint-ventures, distribution agreement, franchising agreement in Asia.

Background

Bar admissions

- Paris Bar

Qualifications

- LL.M in compared Chinese Law

Membership

- CCIFC

Languages

- French
- English

Shanghai - Beijing - Hong Kong



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