



Law Firm **bridging**  
**EUROPE & ASIA**



— P r e s e n t a t i o n

We are an independent and  
**China-based corporate law**  
**firm.**

We make sure  
you **successfully** reach your  
goals in **China.**





# WHO WE ARE

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- Corporate law firm
- Local approach
- Solution driven and entrepreneurs



## Leaf is a corporate law firm specialised in operations in China



We are corporate lawyers based in China.

Our team is composed of 25 Chinese and internationally qualified attorneys.

Our firm has been licensed by the Ministry of Justice in China.

Our experience allows us to fully understand the legal implications and risks of doing business in China.



## Local approach with international standards



Each member of our team has been trained in international law firms and is familiar with cross-border transactions.

Our methodology implies that we work in bi-cultural team to provide efficient solutions to navigate through the complex legal environment in China.

Our true added-value is to manage complex transactions in a changing legal and business environment.

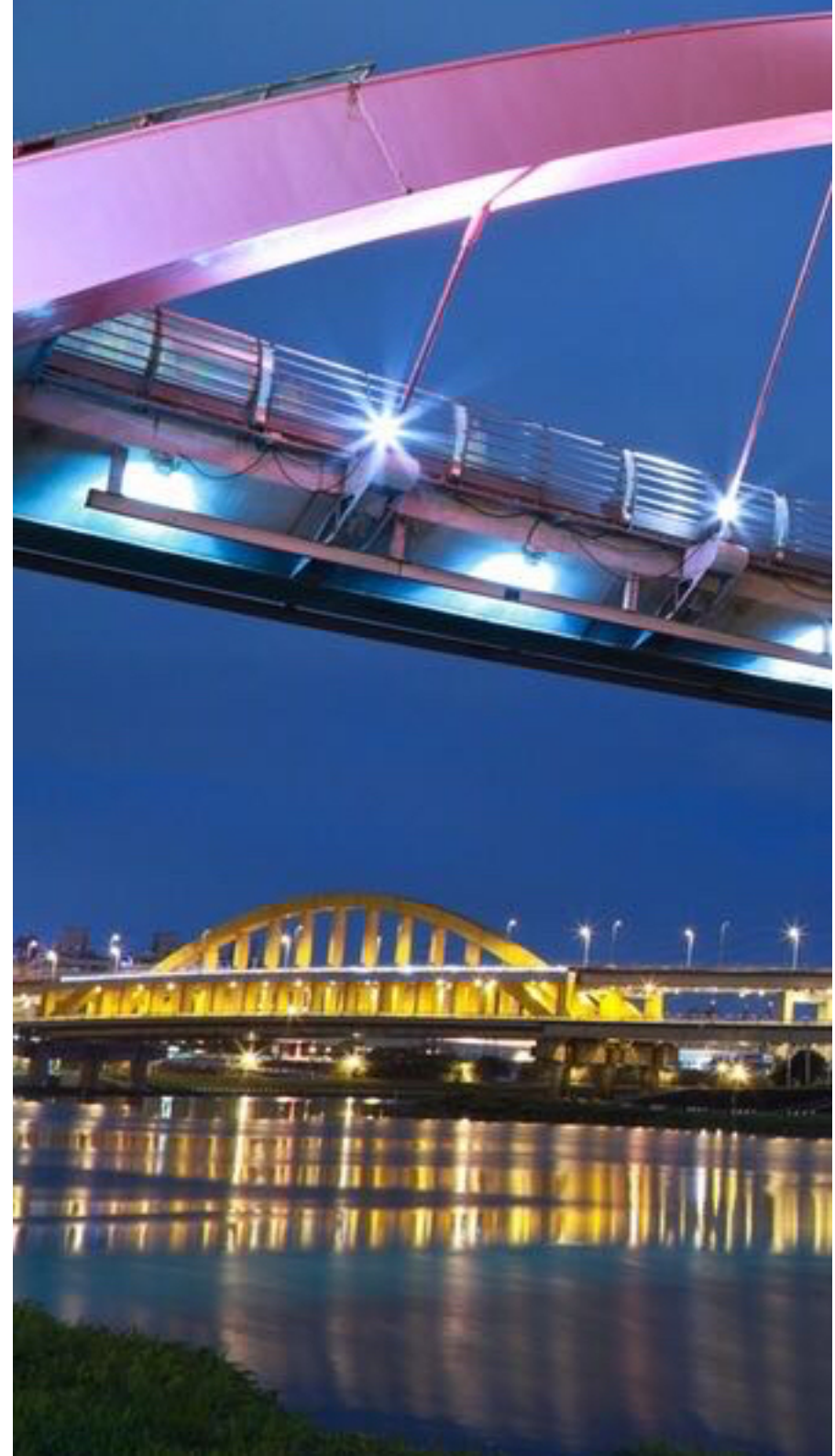
## We are solution driven and entrepreneurs



Our experience allows us to fully understand the legal implications and risks of doing business in China.

We are in position to assist you to evaluate the level of risks and propose pragmatic solutions.

We pride ourselves of having a creative approach to solve your problems in China are attached to a “boutique” spirit.





# WHAT WE DO

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## Doing Business in China



Incorporation of companies in China, Hong Kong and around Asia

Sino-foreign partnerships

Dealing with private or state-owned Chinese partners

Obtaining authorizations and licenses with the Chinese authorities





## M&A and Exits



Maximization of our clients' enterprise value in M&A / exit events

Management of due diligence

Preparation for exit

Structuring M&A transactions

Joint-ventures with private partners or SOE

Transfer of state-owned assets

Negotiation of Equity deals and Asset deals

Drafting of transaction documentation

Follow up of the M&A filing process

Managing closing operations

### AWARDS:

- **M&A Awards Winner Cross Border Transactions Firm of the Year Ranking 2018 and 2019 by FinanceMonthly**
- **Valuable Practice In M&A - international firms Ranking 2018 by LEADERS LEAGUE**
- **Notable Practice by IFLR 2019**

## Fundraising and Private Equity Financing in Asia



Assisting founders and investors to structure their fund raising and financing operations (debt or equity) in Asian based start-ups

Assisting in the strategy for fund raising at every stage (seed, Series A, Series B) and for all types of investments (loan, equity)

Negotiating term-sheets

Negotiating and drafting of subscription convention and shareholders agreement

Management of closing process

### AWARD:

- **Highly Recommended in Private Equity - International Firms Ranking 2018 & 2019 by LEADERS LEAGUE**
- **Notable Practice by IFLR 2019**



## Compliance



Data Privacy

Cybersecurity

Digital Forensic & investigations

Corporate Social Credit

Business and employee monitoring

Anti-corruption audit

Mitigating managers liability and corporate liability

## Distribution and Intellectual Property



Distribution and reseller networks in Asia

Franchising, Distribution and Supply,

Distribution and reseller agreements

Online / offline / omnichannel distribution networks

Licensing agreements

Online general terms of use

Due diligence of digital assets

Protection of intellectual property rights

Fight against copyright infringement

Enforcement of IP rights in China and across Asia



## Complex Negotiations



We are a reference in complex negotiations in China

Coaching and assisting clients in conduct of their cross-border negotiations with our bi-cultural team of corporate lawyers



# CONTACT

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- [Partners](#)
- [Offices](#)
- [Site](#)
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## Bruno Grangier

### Founder

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### Bio summary

Leaf is a law firm created by Bruno Grangier, a European lawyer based in China since 2004.

Bruno Grangier has worked for major international law firms in Shanghai, in Hong Kong and Paris. From these experiences, he has gained an extensive local and cross-border experience in transactions across China, conducting M&A operations in China, joint venture with both private and public partners, supporting the creation of Asian distribution networks for European brands and structuring their investments for successful implantation in Asia.

## Background

### Bar admissions

- Paris Bar
- Foreign-Registered Lawyer in China

### Qualifications

- LL.M in compared Chinese Law
- Business & corporate law DJCE

### Membership

- CCIFC
- EO
- BenCham
- French Founders

### Languages

- French
- English

## Grégory Louvel

### Partner

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### Bio summary

Gregory has worked his entire career in international law firms and organizations. He has been in China for more than ten years.

He focuses his practice on corporate matters, leading mergers and acquisitions transactions and private equity financing for both international and Chinese clients.

Gregory's areas of expertise include agri-business, healthcare, technology, oil and gas and entertainment.

## Background

### Bar admissions

- Paris Bar
- Solicitor of England and Wales
- Foreign-Registered Lawyer in China

### Qualifications

- Paris Institute of Political Sciences

### Membership

- CCIFC

### Languages

- French
- English
- Chinese



## Jean-Philippe Engel

### Partner

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### Bio summary

Jean-Philippe has studied law in France (Aix-en-Provence University) and Hong Kong. He has been living in China more than 10 years.

He has assisted Asia-based companies in their fundraising operations. He also helped European companies to structure their business in China.

Over the years, he has developed a strong expertise in structuring and negotiating joint-ventures, distribution agreement, franchising agreement in Asia.

## Background

### Bar admissions

- Paris Bar

### Qualifications

- LL.M in compared Chinese Law

### Membership

- CCIFC

### Languages

- French
- English

## Peggy Wu

### Of Counsel

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### Bio summary

Peggy Wu is Of Counsel and experienced in transactions in the PRC as well as Offshore.

She has worked with US law firms in China and has assisted several funds and corporate clients in their M&A deals and fundraising operations in China including several anti-trust cases on China market.

She is regularly representing foreign parties in negotiations for acquisitions of targets in China, including with private and public partners.

## Background

### Bar admissions

- PRC Bar

### Qualifications

- Post-graduate degree of Economic Law from East China University of Political Science and Law

### Membership

- Shanghai Bar Association

### Languages

- Chinese
- English

# Shanghai - Beijing - Hong Kong - Paris



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